

**Awards Committee:****Changing of the Guard**

Kenneth "K.C." Coverdell, Blue Sky Designs Inc

The CLCA San Francisco Bay Area Chapter is composed of some of California's best landscape contractors. Growing up watching my father produce beautiful landscapes and run an amazing crew I was inspired to one day accomplish the same. I have fond memories of my parents and fellow CLCA members dressing up in tuxedos and beautiful dresses and heading off to the Beautification Awards Banquet. As a young boy I dreamed of one day partaking of this great honor.

Now that I have participated in multiple awards banquets I have been engulfed with the passion to continue this great tradition. This is why I have taken on the role of Awards Committee Chairman. With the guidance of past and continuing awards committee members I look forward to putting on another amazing banquet to celebrate and recognize all the hard work of our members.

The committee is hard at work planning for the upcoming year. We are still looking for new committee members. Being on this committee is an incredible way to see and be involved with what the SFBA chapter is all about. Bringing back the prestige and attendance of past years is my personal goal. The month of May will be upon us soon, so start your entry planning now. We look forward to seeing you all in June for the Awards Banquet

**JANUARY 17 | 6 p.m.
Kickoff Meeting**

Join us as we kickoff the new year for the CLCA SFBA Chapter with great friends, fantastic food, and special guest speaker Paul Verke from the Department of Pesticide Regulation. Mr. Verke will be sharing information on new and existing regulations concerning pesticide use in the landscape.

Join friends and colleagues at 6 p.m. at Flames Eatery & Bar in San Jose for networking with a cash bar followed by a delicious dinner and the speaker. To register online visit www.clcasfba.org.

When: Thursday, January 17, 6 - 8 p.m.

Where: Flames Eatery & Bar
88 South 4th St., San Jose

Speaker: Paul Verke, Assistant Director, Dept. of Pesticide Regulation
Office of Outreach and Public Engagement

Cost: \$50.00/person

Menu: Dinner includes garden salad, bread and butter, coffee, soda or tea, dessert and two sides.

- Chicken Cordon Bleu-With ham and Swiss cheese filling served with bechamel sauce.
- Capellini de angelo -Angel hair pasta, eggplant, roasted red peppers, sun dried tomatoes, mushrooms, garlic and light marinara.
- Flames Steak Tri-Tip-with sauteed mushrooms

RSVP For more information or to RSVP visit www.clcasfba.org.

Flames Eatery & Bar

The Flames Eatery & Bar in downtown San Jose represents the present evolution of the classic American diner experience with a 21st century Las Vegas-style ambience. Nothing compares! The menu features an eclectic mix of Greek, Italian and American specialties with generous, high-quality portions. Family owned and operated, with the new generation preserving the old Family traditions.

NorCal Landscape and Nursery Show Seminar Schedule

Visit the NorCal Landscape and Nursery Show February 14 from 9 a.m. to 4 p.m. at the San Mateo Expo Center, 1346 Saratoga Dr. in San Mateo and take advantage of these learning opportunities.

Landscaping for Native Bees

Dr. Christine Casey, Haagen-Dazs Honey Bee Haven, UCD | 11 a.m. to 12:30 p.m.

This workshop will provide the information needed by landscape managers and designers to utilize their landscapes' full potential as pollinator gardens. 1) learn to identify common native bees seen in gardens; 2) understand key garden elements and design features needed for successful bee gardens; 3) understand how bees use plants and what plants are appropriate for bee gardens; 4) learn about garden maintenance practices that are compatible with bees; and 5) learn about resources for continued learning about native bees in gardens.

The New World of Outdoor Lighting

Tom Bressan, The Urban Farmer Store
2:00 p.m. to 3:30 p.m.

We will survey the various types of LED fixtures, their uses and how they can create the effects we are looking to achieve. LEDs have made lighting easier to install. Their lower power demand can save thousands of dollars over their lives in electrical usage and maintenance costs. This overview will include new controls, best installation practices, and how site demonstrations add to the making of more satisfying projects.

Low Water Use or Drought Tolerant Plants. Are they the Same?

Dr. Loren Oki, UCD | 9:45 to 10:45 a.m.

The terms "low water use" and "drought tolerant" are often used to describe plants and their irrigation needs in urban landscapes, but these terms are not synonymous. Dr. Oki will explain how they are different and some plant characteristics

that may tell us how plants use water. We will also briefly discuss the landscape water conservation regulations we have in California and the field trials we use to assess landscape plant water use.

Welcoming Wildlife to Your Garden

Richard Hayden, Garden Director, Elizabeth F. Gamble Garden | 12:45 p.m. to 1:45 p.m.

Honey bees are under attack from Colony Collapse Disorder, Monarch butterfly populations have declined by as much as 90% nationwide and our children suffer nature deprivation. Studies have shown that by planting our homes and businesses following a few simple principles, wildlife can find food, water and a place to raise their young in urban and suburban settings, creating an essential bridge between wild places. And the gardens we create become living laboratories to enrich the lives of all who encounter them.

CEUs available. For more information or to register, visit norcaltradshow.org.

KURAPIA
Utility Groundcover

LARGEST PRODUCERS OF KURAPIA SOD ON THE PLANET

 60% LESS WATER	 DELTA BLUEGRASS CO. 1979-2019 <i>40th Anniversary</i>	 MOWING OPTIONAL
 NATURAL POLLINATOR	 PREVENTS SOIL EROSION	 SURPRESSES WEEDS

REVOLUTIONIZING LANDSCAPE MANAGEMENT

www.deltabluegrass.com
800.637.8873

CL-27 752734

Nor Cal Landscape & Nursery Show

> Growing Forward

Trade Show & Educational Seminars

February 14 · 2019
8 am to 4 pm

www.norcaltradshow.org
530.458.3190

Expo Hall • San Mateo Expo Center
1346 Saratoga Drive • San Mateo, CA 94403

Like us on Facebook
Norcaltradshow

NorCal
Landscape & Nursery Show

California Landscape Contractors Association

Landscape Industry Show Returns to Ontario Convention Center Feb. 6-7

CLCA's Landscape Industry Show returns to the Ontario Convention Center in Ontario, CA on February 6 and 7.

The convention center is a state-of-the-art convention center with easy access; right in the middle of 4 freeways and close to Ontario International Airport.

Hotels are less than a block away with rates up to 40% less than those for L.A. And, area hotels offer free parking and free airport transportation.

Ask The Experts

At the Landscape Industry Show, get real people to answer your questions. Why wait for an answer by email, when you can get a straight answer from a real human? Find out how a new product or supplier could cut your expenses and boost your profits.

Exhibit Space Still Available

Want to meet face-to-face with decision makers? Build your influence with green industry professionals? Positively influence

sales? At the Landscape Industry Show, you can position your company's products and services as the solution needed by green industry leaders.

Learn Hands On

Join us on the show floor to participate, learn, ask questions and see new products and services that will help boost profits.

Learn from the Pros

Take advantage of our seminar series with topics ranging from creating an employee handbook, to cutting edge financing, to employee recruitment and retention, equipment financing, boosting profits by mastering chaos, and more.

For more information or to register, visit <http://clca.org/lis/index.php>.

Calendar of Events

January

- 17 CLCA SFBA Kickoff Meeting. Flames Eatery & Bar, 88 South 4th St., San Jose. 6 - 8 p.m. See page 1.
- 22 Auxiliary Meeting. 11:30 a.m. Parkside Grille, Portola Valley.
- 24 Chapter Board Meeting. 5 p.m. Peninsula Building Materials, 2490 Charleston Rd., Mountain View.

February

- 6-7 Landscape Industry Show, Ontario Convention Center, 2000 E. Convention Center Way, Ontario, CA. www.clca.org/lis/index.php
- 14 NorCal Landscape and Nursery Show. San Mateo Expo Center, San Mateo. www.norcaltradeshow.org.
- 28 Chapter Board Meeting. 5 p.m. Peninsula Building Materials, 2490 Charleston Rd., Mountain View.

Visit www.clcasfba.org for chapter events.



CLCA MEMBER ADVANTAGE

New construction or maintenance project?
Use CLCA legal contracts to help ensure no feathers get ruffled.

CLCA's free legal forms are specific to the California landscape industry and are newly updated by CLCA's construction law attorney. Use this important membership benefit before you begin to protect your business and keep your jobs running smoothly!

Available online! clca.org/forms



CLCA Member Benefit

On Demand Webinars

CLCA members have access to knowledge through a library of recorded webinars on business topics. Access these and others at clca.org/webinars/index.php. You will need member login info.

- What Keeps Employers Up at Night? (60 minutes, Nov 9, 2017)
- The Ins and Outs of Employee Handbooks (61 minutes, October 26, 2017)
- 2017 Immigration Update (60 minutes, August 24, 2017)

We Give Trees New Life

MARY STEWART
ISA Certified Arborist #WE-5805A
mary@bigtreesnursery.com
Cell 760-696-6593



BigTrees
NURSERY, INC.

12450 Highland Valley Road
Escondido, CA 92025
Phone 858-487-5553
Fax 760-888-1914
www.bigtreesnursery.com

*Specimen Trees
Buy • Sell • Move*



Holiday Party a Treasure!

This year's annual Holiday Party took place at Mersea restaurant on historic Treasure Island in San Francisco. The restaurant has breathtaking views of the San Francisco skyline, Bay and Golden Gate bridges. The venue displays a unique style as the rooms are actual shipping containers and the kitchen is an authentic military kitchen used to serve our troops overseas. This venue was extra special since fellow CLCA member KC (younger Ken Coverdell) helped design and implement the beautiful landscaping highlighted by succulent plantings, decomposed granite, two bocce ball courts and a putting green. KC worked for Chef Parke, the owner of Mersea, before coming back to work full time with his parents at Blue Sky Designs. Meesun, co-owner of Mersea, was a fantastic host and instrumental in helping organize the gourmet buffet menu with KC who knew all the best food choices. My favorite was the 'Red Wine Braised Short Rib' which had an incredible flavor and so tender you could cut the meat with a fork.

Fifty members and guests attended the sold-out event. A charter bus provided safe travel with pick up spots at Peninsula Building Materials Showroom in Mt. View and the Caltrans 101/92 Park/Ride in San Mateo. Vicky Parrot brought her 'Angry Bird' face sign to help our bus driver locate our group. It was the first and only time I saw the 'angry' side of always sweet Vicky.

Many games such as Bocce Ball, golf putting, Cornhole and Jenga were available to help entertain the group and build an appetite. I tried the fun game of Jenga for the first time and guess who lost.

After appetizers of stuffed mushrooms and crab salad on Brioche, the main meal was served mid afternoon which included the delicious short ribs, cod fish with roasted potatoes, caramelized brussel sprouts and green salad. Cake and ice cream with toppings served for dessert was the perfect ending to a great meal.

As everyone was eating dessert, Sam Whitney made the surprise announcement that he and his new bride, Vivian Atlas recently tied the knot in Lake Tahoe. Congratulations Sam and Vivian!

It was also time to congratulate and honor Erhard Wegman and Vicky Parrot. Lesley Peters presented the President's books to 2017 Chapter President Erhard Wegman and 2017 Auxiliary President Vicky Parrott. These books were made with TLC by Lesley and are treasured gifts that show the activities of their presidential year.

As the sun was setting behind the beautiful San Francisco skyline, MeeSun came up with the great idea for getting everyone together for a group picture to capture the sunset. We all yelled 'Mersea Rocks!' as she snapped the picture. She also wanted us to jump but I don't think anyone got much air from the group except maybe



Jeff Henninger and Fanny Obadia



Jenga for the big kids...



Lesley Peters displays her Angry Bird face.



Vicky Parrot and Lesley Peters.

from Ruby, incoming 2019 Chapter President Gabriel Thomas, adorable daughter.

The sunset meant the bus was leaving soon so we rushed to give away raffle prizes to the group including holiday treats, vintage holiday lights and the Nutcracker as the grand prize. KC and his wife Leeanna won the Nutcracker at a past event. They generously donated it as a perpetual raffle prize for future Holiday Parties. Every winner has the honor of signing their name on the Nutcracker. The big winner in 2018 was Les Harris from Peninsula Building Materials. Congrats Les!

The evening ended with a spectacular view of the city lights as we loaded the bus and headed back on the Bay Bride. I want to thank everyone for coming and a special thank you to Charlene Ott and KC who were a tremendous help in making this Holiday Party extra special. A final thank you to my son, John Camin, for taking great and memorable pictures.

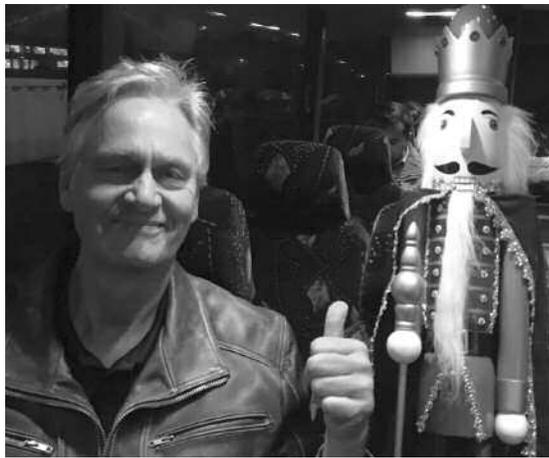


At left: Rick Camin topples the tower in a game of lawn Jenga.

Below: Lesley Peters (right) presents the president's book to 2017 Chapter President Erhard Wegman.



At left: Les Harris of Peninsula Building Materials rides home with the perpetual Nutcracker "Trophy." Don't forget to bring it back next year, Les.



Below: The buffet included short ribs, cod fish with roasted potatoes, caramelized brussel sprouts and green salad.



Auxiliary Report



Lesley Peters

Welcome to 2019! I hope you rang in the New Year with gusto and enthusiasm with family and friends and are

looking towards a wonderful year filled with new friends and lots of adventures.

I would like to say a big THANK YOU to Mary Cohen for serving as Auxiliary President in 2018 and for her many years of support of the Auxiliary. Mary got me involved in the Auxiliary 25 years ago, just as Girvin and I were getting married. It has been 25 years of friends, adventures and fun. Thank you for getting me involved and welcoming me into the CLCA family.

I'd also like to thank Girvin Peters (Vice President), Rick Camin (Treasurer) and Vicky Parrott (Secretary) for stepping up and joining me on the Auxiliary board for 2019. I appreciate your support and enthusiasm for getting the job done! Plans are already being made for 2019 events that should prove to be out of this world!

The Christmas party at MerSea on Treasure Island was a lot of fun. The weather was perfect for December; crisp, cool and no rain! I think we got lucky on the weather, although it was a bit colder than I anticipated. I had never been to Treasure Island before and I was surprised at how much was happening on the island. It was a unique destination for our annual CLCA holiday get-together and I am glad

we had the opportunity to use this wonderful venue. Thank you to Rick Camin, KC and Leeanna Coverdell, and Charlene Ott for organizing the festive occasion. Thank you also to Leo Ott for putting together a slide show of Christmas parties from the past, where we got to see Girvin's Christmas tie over and over again! I guess I need to invest in a new one! Thank you also to John Camin for taking pictures at the event. I'm looking forward to seeing the pictures in a future slideshow, when I'm older and grayer than I already am, laughing at the funny hairstyles and outfits of the 2018 Party!

The New Year also brought new members for the Auxiliary. I'd like to welcome the Chapter's Executive Board as our newest members: President Gabriel Thomas, Vice President Jeff Henninger, Treasurer KC Coverdell, Secretary Juan Carlos Esparza, and Associate Member Liaison Marin Villalpando. Fanny Obadia, as Chairwoman of the Board, is already a member of the Auxiliary and I thank her for being a member for 3 years. Welcome to the Auxiliary! I hope you will discover the fun and friendship that is the Auxiliary and will remain as members past your term.

We will be having an Auxiliary meeting on Tuesday, January 22 at 11:30 a.m. at Parkside Grille in Portola Valley. Electronic invitations have hopefully gone out by the time you are reading this article. We would love to have some of our newer members attend, along with any prospective new members, but I understand that a luncheon meeting is difficult for some people to

attend. We will have lots to discuss, and everyone is welcome. The Auxiliary is a fun group of men and women, working together to help the Chapter and promote education and friendship. If you would like to know more about the Auxiliary, I'm here to answer your questions. I look forward to seeing everyone at an Auxiliary or Chapter event in 2019.

Lesley Peters, Garden Designer
650-941-4093 | gpland@sbcglobal.net

SFBA Chapter Scholarship Funds

The SFBA Chapter has established scholarship funds through the Landscape Educational Advancement Foundation (LEAF) with the following balances:

SFBA Chapter	\$10,289.25
John Lyngso Honorarium . .	\$15,157.15
Herbert Frank Memorial . .	\$16,356.83
Hans Biland Memorial	\$11,545.88
Bill Hayes Memorial	\$13,520.62
Klaus R. Hertzner Memorial .	\$11,544.49
G. Kunimoto Memorial	\$12,770.00
Ken Jenner Memorial	\$12,201.99
Paul Shogren Memorial	\$16,363.56
Edron Schneider Memorial .	\$11,574.81
Dr. Barry Cohen PhD Honorarium	\$ 8,270.29
Tanouye Memorial	\$ 5,000.82
Steve Whitehill Memorial . .	\$ 5,133.50
John Gachina Memorial	\$14,135.00
Mas Tsuda Memorial	\$5,393.98
Candy Fiske Honorarium . .	\$6,475.12
Total	\$175,733.32

To make a donation, send a check payable to "LEAF" to: CLCA, 1491 River Park Dr., #100, Sacramento, CA 95815.



**LANDSCAPE CONTRACTORS
INSURANCE SERVICES, INC.**
Member owned. Service focused.

GIL GONZALEZ
SR. ACCOUNT EXECUTIVE,
NORTHERN CALIFORNIA

CA LIC # 0755906

1835 N. Fine Ave.
Fresno, CA 93727

ggonzalez@lcisinc.com
www.lcisinc.com

P (800) 628-8735
C (510) 928-7141
F (800) 440-2378

Specialized Insurance & Business Services for Members of the Green Industry



**village
nurseries**
ROOTED IN QUALITY®
a division of



CHARLES CATES
TERRITORY MANAGER - SAN FRANCISCO & SOUTH BAY AREA
6901 BRADSHAW ROAD, SACRAMENTO, CA 95829
916-364-2945 / ccates@villagenurseries.com
www.villagenurseries.com

Partners for Success

By Marin Vallalpando

Happy New Year! Here's hoping it will be filled with health, happiness and prosperity.

The new year is upon us, and the chapter has many great meetings and activities planned. These events are made possible by the generous support of our sponsors. Please support the companies that support our chapter.

Please consider renewing your sponsorship of our chapter, or, if you are not already a sponsor, consider joining the ranks of this elite group of companies who provide the means for this chapter to present quality programs.

To become a partner, please contact me, Marin Marin Vallalpando at 408.586.9292 or email marin@zankerrecycling.com.

Partners information can be found at www.clcasfa.org/whoweare/#Partners.

Diamond Partners



Platinum Partners



Gold Partners



Member Benefit: Personalized Employee Handbooks

CLCA, along with the California Employers Association, has compiled a new, first-of-its-kind employee handbook written specifically for employers in the landscape industry.

- Use of company vehicles
 - Working with subcontractors
 - Directions for inclement weather call-in.
- The handbook is in an easy-to-use Microsoft Word format, which you can fully customize to fit your company's size, needs and special programs. The result is an accurate and up-to-date employee manual, one of the best defenses available against employee job actions and lawsuits.

The handbook includes all required state and federal policies, as well as policies that apply to your every day work world.

Contact CLCA HQ at (800) 448-2522

Now available in Spanish!

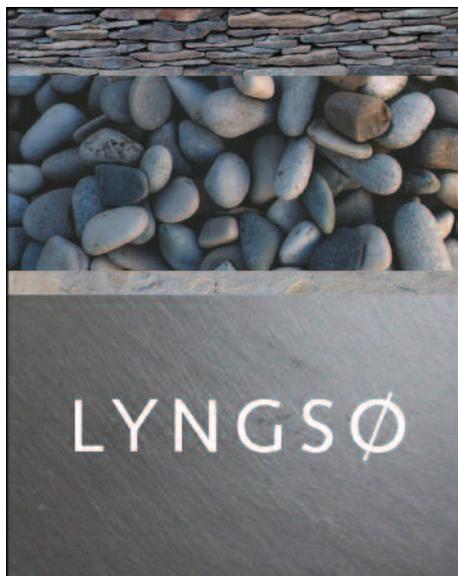
Sapphire Partners



Garden Tour

- Charlene Ott • Leo Ott
- Jolee Horne Landscape Design
- Oliver Frank Landscapia

Student Sponsors



Organic Lyngso Vegetable Blend, Landscape Mix, Potting Mix, Essential Soil, Roof Mix, Biotreatment Mix, Diestel Structured Compost & other quality composts, Arbor Mulch, Fir Bark, Ground Redwood Bark, Wood Chips, Mahogany Chips, Actively Aerated Compost Tea, Down To Earth Organic Fertilizers, Random & Dimensional Flagstone, Custom Fabricated Stone, Bluestone, Limestone, Sandstone, Quartzite, Slate, Landscape Boulders, Wall Rock, Ledgestone, Decorative Gravel & Pebbles, Decomposed Granite & Path Fines, Construction Sand & Aggregates, Stone Fountains, Garden Ornaments & Pottery

Delivery, rental trucks, pick up or direct shipping.
Monday – Saturday 7-5, Sunday 8 to 4

www.lyngsogarden.com

650.364.1730

345 Shoreway Road, San Carlos, CA 94070

~KURAPIA~

NEW

DROUGHT TOLERANT GROUND COVER SOD

- A turfgrass alternative changing the industry
- No need to sacrifice lawns to save water on landscape
- Grows low to the ground rarely exceeding 1"
- Dark green year round, and if left un-mowed produces small white flowers May-November

WEST COAST TURF

Ask us about other water saving turfgrasses, too!

westcoastturf.com
888/893-8873

Your project. Our support.

- **Convenient Bay Area delivery**
- **Serving landscape professionals**
- **Order plant material online**
- **Ground covers to boxed trees**
- **Subscribe to our email Newsletter**

 **Pacific Nurseries.**

www.pacificnurseries.com | 650.755.2330


zanker
landscape materials

- **60+ Materials**
- **Best pricing in town**
- **Recycled Products**
- **We Deliver**



www.zankerlandscapematerials.com