

BayBreeze

A Tradition of Excellence • www.clcasfba.org

APRIL 2020 • Vol. 44, Issue No. 4

The Show Must Go On!

Kenneth 'KC' Coverdell

Blue Sky Designs inc.

Vice President SFBA CLCA

With regards to current events the awards committee feels it is crucial that we continue the tradition of the Achievement Awards this year. The team has put a great deal of effort into organizing this important yearly event. With such low participation last year due to weather and workload, we look forward to this year's contractor participation. We have already reached out to past applicants and will have some exciting competition! Please make sure to get your applications in, as deadlines are approaching fast.

At this time we would like to amend last month's article where we presented the new sweepstakes award. We have decided to name the award the Landscape Steward Award and have received a brief explanation from the team at Lyngso Garden Materials. This is what the award represents and what the judges will be looking for.

"The urban landscape can provide many services, much like a forest. The Landscape Steward Award will be a sweepstakes award that recognizes these services. A Landscape Steward understands the importance of living soil, that living soil is like a sponge, builds stable organic matter in the soil, cycles nutrients to plants as the

(continued on page 5)



San Francisco Bay Area Chapter
of the CLCA presents the

48th Annual Landscape Achievement Awards

Entries available at
clcasfba.org/landscape-awards/

Dates to Remember

Entry Deadline: April 24, 5 p.m.

Late Deadline: May 1, 5 p.m.

Judging: May 12, 13, 14

*Sight
at the Oscars*
Awards Banquet

Friday, June 26
6:00 p.m.

University Club
of Palo Alto
3277 Miranda Ave.
Palo Alto



At Frank + Grossman, our people and our clients are what make us who we are. We fully believe the investment we make in our team members pays off in the way that our team takes care of and exceeds our clients' expectations.

Frank + Grossman is a 100% employee owned company that looks for ways to invest in our employees as people and professionals. The team at Frank + Grossman work directly with facility/property managers, municipalities, landscape architects, general contractors, and homeowners to create and maintain unique and sustainable outdoor environments.



Frank and Grossman Receives Recognition at Trophy Awards

Congratulations to our San Francisco Bay Area Chapter member award winner Frank + Grossman Landscape Contractors who took home two awards from the State Trophy Awards Program held in South Lake Tahoe at part of the CLCA Annual Convention in November 2019.

- First Place in Large Residential Installation, Pettigrew Residence (pictured above)
- Outstanding Achievement Award, Atherton Modern (at right)

Buy better, buy different, buy Horizon.

Horizon has the products you need, when you need them—all under one roof.



IRRIGATION



OUTDOOR LIVING



LANDSCAPE



EQUIPMENT

gation | outdoor living | landscape | equipment | irrigation | outdoor living | landscape | equipment | irrigation | outdoor living | landscape | e

Visit us online or stop in to your local Northern California Horizon store.



Menlo Park 650.323.5161
4060 Campbell Ave

San Jose ★ 408.287.7882
1990 Stone Ave

★ = service center on site

Horizon
HorizonOnline.com
shop online at 247.HorizonOnline.com

A Message from the President

COVID-19 Brings New Reality to California

By Jeff Henninger, Delta Bluegrass Co.



Thank you for the honor of being your chapter president in 2020. I look both to the past and future of CLCA for my inspiration and guidance.

We continue to move forward with a very hard-working board. We hope to make this year worthwhile, with not only learning opportunities, but time to socialize, network with fellow members, and have some fun. This year our board is committed to being very responsive and we are working to make the events well organized, useful and interesting.

Of course, the schedule of our future meetings is up in the air at this time due to the shelter in place orders surrounding the COVID-19 virus. The past couple of weeks have been other-worldly as schools close, the stock market has huge swings, store shelves are being cleaned out, restaurants and bars are being asked to close, and we have a new vocabulary that includes phrases like social distancing and essential businesses. I have no doubt we will get through this, it's just a matter of how long it will take. Our thoughts go out to each of our members during this time.

The folks at CLCA headquarters have been monitoring the entire shelter in place/essential businesses saga and have been working to keep landscape businesses operating during this time. While they have not yet been successful in some areas, know that CLCA has your back. Keep an eye on your inbox for frequent updates from HQ.

The number of new cases in the US is growing rapidly, so please be proactive to ensure your own health and that of your family and loved ones. It is important that we all know the signs of Coronavirus and what steps to take to prevent its spread.

COVID-19, or the Coronavirus, is a

virus that can cause respiratory problems. Symptoms include fever, cough, fatigue, and difficulty breathing. The virus is spread similar to the flu through coughing and sneezing. Symptoms may appear between 2 to 14 days after exposure.

To avoid infection, follow the same precautions recommend for avoiding colds and flu. If you believe you may have been exposed to the Coronavirus, consult with your doctor or health care provider as soon as possible.

- Do not come into work if you are sick.
- Use soap and water to wash hands frequently.
- Cover your cough or sneeze with a tissue.
- Clean and disinfect surfaces frequently.
- Avoid close contact with anyone who has flu-like symptoms.
- Maintain social distancing of at least 6 foot from other people.

Also, as the number of reported cases continues to rise, employers are increasingly confronted with the possibility of an outbreak in the workplace. CLCA Insurance Solutions has provided a free Coronavirus Compliance Considerations for Employers bulletin that provides a summary of compliance issues facing employers in this situation.

Please know the CLCA SFBA will continue to monitor this situation and update its members. We canceled our event in March and continue to monitor the situation as we near our April meeting date. Watch your email for updates on future events.

April 15: LEAF Application Deadline

Since 1972, the California Landscape Contractors Association Auxiliary has offered scholarships to college and university students majoring in landscape related programs. In 1988, the Landscape Educational Advancement Foundation (LEAF) was formed to carry on the tradition of awarding financial aid to deserving students. [Read more here.](#)

LEAF Scholarship Application

LEAF invites all students attending an accredited California community college or state university majoring in a landscape-related program and taking a minimum of six units to apply for a LEAF scholarship.

The deadline to apply for 2020 scholarships is April 15. For more information visit clca.org/industry-resources/college-scholarships-leaf/

Growing Members

Members are the lifeblood of an association, and CLCA is no exception. Our members are some of the best representatives of the landscape industry who establish standards and ethics and drive our association. That's why each year CLCA is tasked with one important goal: INCREASE MEMBERSHIP!

Welcome to New Members

- Catherine Magill, Bull Run Nativescapes
- David Hill, Bartlett Tree Experts / San Francisco
- Vlad Kholrov, Skyline Landscapes, Inc.
- Isidro Orozco, Orozco Brothers Landscaping, Inc.
- David Haslem, Jensen Landscape
- Paul VanLeeuwen, Jensen Landscape
- Julio Yslava, Jensen Landscape
- John Eickenmeyer, Jensen Landscape
- David Murphy, Jensen Landscape
- Chris Webb, Jensen Landscape
- Miguel Moscoso, Frank & Grossman Landscape Contractors, Inc.
- Martin Robles, Robles Gardening Landscape Service

Partner Spotlight

Vision Recycling

Vision Recycling is a bay area mulch supplier and compost producer based out of Fremont with six stores around central California: Benicia, Livermore, Newark, Watsonville, Salinas and Gonzales.

The company converts green waste, yard trimmings and wood debris into bulk landscape supply with fourteen products to choose from. Since 1994, they have been responding to California's goal of achieving zero-waste by working with communities to divert organics back into local soils.

According to Andrew Tuckman, Vision's head of sales & marketing and past president of the CLCA Central Coast Chapter, "Facilities look more like retail yards and foster a closed-loop recycling model. Landscapers around the bay can drop off their yard trimmings at one of our sites and then load up with mulch at the same time. It's the perfect system for efficiency and the only form of recycling which stays here locally."



The staff at Vision Recycling come from the horticulture side of the green industry with a landscape background as their core influence. Tom Del Conte, owner of Vision Recycling, has been in business for fifty years operating the parent company Del Conte's Landscaping specializing in commercial maintenance, high-end residential installation and water management. Vision began in 1994 and has blossomed into a large business which sells their compost and mulch to various markets.

"Our systems are set up so we are able to provide the community with clean and valuable products," according to Adan Rodriguez Vision's business development salesperson and past Associate Member Rep for the CLCA East Bay Chapter. "Customer service is very important to us and we want to support the CLCA any way we can".

Products range from organic compost

to soil amendments, decorative bark, dyed mulch and natural ground cover options. Vision staff will accept your yard trimmings, load your vehicle with product and be happy to set up an account at any one of their stores. Pricing depends on quantity. Delivery options range from 20 yards in a dump truck, 40 yards in a box and up to 90 yards with their Semi trucks.

For more information, to schedule a delivery, or pick up mulch call 510-429-1300. Or visit www.visionrecycling.com



Adan Rodriguez



Andrew Tucker



GET WITH POSTPONED

CLCA INSPIRED MASONRY

MASONRY SHOWCASE
THURSDAY, APRIL 30
11:30 am – 4:00 pm



- Learn about porcelain installation best practices
- Sample polymeric sands, tools and more
- Check out NEW Brick + Stone Colors & Cuts
- Complimentary Food & Drink
- Fabulous Raffle Prizes

REGISTER TODAY

RSVP ONLINE WWW.PBM1923.COM OR EVENTS@PBM1923.COM

PBM is abiding by the multi-county order to "Shelter-in-Place." All locations are currently closed. We realize this is a huge disruption to business, but we take the health of our employees and customers seriously. Furthermore, we have cancelled our April 30 Masonry Showcase. We will reschedule the event later in the year. Thank you for your patience as we navigate this community crisis together.



Peninsula Building Materials Co.

www.pbm1923.com

(continued from page 1: awards)

plant needs them and supports healthy, more disease and pest resistant plants. In the process of providing all these services to the plant living soil also sequesters carbon, creates a reservoir of water in the soil and feeds plants by breaking down dead organic matter and mines parent rock for essential minerals. A community of life supports the plant below ground as well as above ground. Plants grow in community and support a diversity of above ground life as well, which creates a balanced system.

"Soil aggregation: Allows water infiltration and water holding capacity in the soil with no runoff.

"Soil life: Encourages a diverse soil food web community to cycle nutrients as the plants need them, limit inputs, no chemical fertilizers.

"Protect the soil from elements and compaction: Mulch and plant cover, identify pathways, limit soil tilling, no blowers on soil or mulch, and no biocides.

"Healthy plants: Diverse microbial community in the soil keeps plants healthy

and a beneficial community of insects helps manage pests. Look for the cause of the problem, not to the biocide. Encourage beneficial insects by including plants that attract them.

"Weed control: By mulching, plant cover, diverse microbial community in the soil, no herbicides.

"Capture rainwater: Bio-infiltration systems, swales and rain gardens capture rainwater, clean water as it runs through the soil recharging aquifers and moving through underground passageways to creeks.

"Over time vibrant urban gardens growing in a microbial diverse soil will help build climate resilience through water infiltration and balanced carbon cycling and carbon sequestration."

We look forward to this year's applicants and to see if we receive our first Landscape Steward Award winner!

Legal Forms and Contracts

CLCA offers 12 different landscape construction and maintenance contracts and legal forms. Our forms are reviewed by a construction law attorney, and include terms and conditions specific to the landscape industry. Unlike many landscape forms available from national organizations, ours comply with California's unique laws.

The forms are easy-to-use "fill-in-the-blank" PDFs. Printed versions are available in our on-line store at clca.org.

- Residential LS Home Improvement
- Commercial Landscape Construction
- Landscape Maintenance Contract
- Subcontract Agreement
- Notice Of Cancellation
- Conditional Waiver & Release On Final Payment or on Progress Payment
- Unconditional Waiver & Release On Final Payment or on Progress Payment
- Change Order
- California Preliminary Notice

Keep that happy-go-lucky feeling

Use CLCA's legal contracts before you start a new project. Then you can go about your merry way knowing you've protected yourself and your business.

Free to download!



clca.org/contracts

CLCA MEMBER
ADVANTAGE



We Give Trees New Life

MARY STEWART
ISA Certified Arborist #WE-5805A
mary@bigtreesnursery.com
Cell 760-696-6593

 **BigTrees**
NURSERY, Inc.

12450 Highland Valley Road
Escondido, CA 92025
Phone 858-487-5553
Fax 760-888-1914
www.bigtreesnursery.com

Specimen Trees
Buy • Sell • Move

village
nurseries
ROOTED IN QUALITY®
a division of

 Tree Town USA®

CHARLES CATES

TERRITORY MANAGER - SAN FRANCISCO & SOUTH BAY AREA
6901 BRADSHAW ROAD, SACRAMENTO, CA 95829
916-364-2945 / ccates@villagenurseries.com
www.villagenurseries.com

2020 SF Bay Area Chapter Contacts

CHAIRMAN OF THE BOARD

GABRIEL THOMAS (408) 482-0700
Three Rivers Landscaping
gthomas@threeriverslandscapeservices.com

PRESIDENT

JEFF HENNINGER (925) 698-8295
Delta Bluegrass jhenninger@deltabluegrass.com

VICE PRESIDENT / MEMBERSHIP CHAIR

KENNETH COVERDELL (650) 533-7346
Blue Sky Designs Kc@blueskydesigns@gmail.com

TREASURER

JUAN CARLOS ESPARZA (408) 642-8907
Urban Scapes urban.scapes@outlook.com

SECRETARY

VLAD KHROLOR (650) 368-7400
Skyline Landscape Vlad.SkylineLandscape@gmail.com

ASSOCIATE LIAISON

MARIN VILLALPANDO (408) 586-9292
Zanker Recycling marin@zankerrrecycling.com

AUXILIARY PRESIDENT

LESLEY PETERS 650-941-4093
Girvin Peters Landscape gpland@sbcglobal.net

VICE PRESIDENT / MEMBERSHIP CHAIR

GIRVIN PETERS (650) 948-7260
Girvin Peters Landscape gpland@sbcglobal.net

AUXILIARY TREASURER

RICK CAMIN rick@caminland.com
Camin Landscaping

AUXILIARY SECRETARY

VICKY PARROTT victoriala@att.net
BAY BREEZE EDITOR

JERRIE BEARD (530) 621-1701
Beard & Associates jsb@beardassociates.com

CLCA State Headquarters

1491 River Park Drive, Ste. 100
Sacramento CA 95815-8899
(916) 830-2780 • (800) 448-2522
(916) 830-2788 Fax • email: hq@clca.org

CLCA Mission Statement

The California Landscape Contractors Association serves the interests of its members, promotes professionalism, and advances public awareness of the landscape industry.

The CLCA SFBA Chapter newsletter is published monthly. Copy and advertising deadlines are the 10th of the month preceding publication. Please send all copy, black & white photos, line art and ad materials to: Jerrie Beard & Associates, PO Box 7, Pollock Pines CA 95726. Emailed submissions are welcome at jsb@beardassociates.com. For information on advertising and rates, contact Jerrie Beard at (530) 621-1701.

Articles submitted are subject to approval and modification. Chapter or Editor are not liable for misprints or errors, and do not necessarily agree with opinions expressed in byline articles. Articles may be used by other CLCA chapter newsletters, giving proper credit to their source.

Auxiliary Report



It is shocking how much has changed in less than month. I hope everyone is surviving the shelter in place order and you are able to get the supplies that you need. If the Auxiliary can be of any help to anyone, please let me know. We have many in our group who may need assistance. Please reach out to anyone in the organization if you or someone you know needs help. Thank you

to Sandra Giarde, CLCA's Executive Director, for keeping us updated on the Governor's mandate on what is an "essential" business. It is a scary time right now, not being able to go to work and support our families, which for us includes our seven employees and their families. I am happy that we have our CLCA family to reach out to for support. Fellow members are only a phone call away to share their experiences. It is good to have someone to talk to.

The Auxiliary will be pausing our activities for a while. I have seen articles that report some agencies view contractors as an essential business. Hopefully, you can get to the link below.

https://www.huffpost.com/entry/what-are-essential-services-jobs_1_5e74eaacc5b6f5b7c543370c

Changes occur daily and I'm hopeful that we can all return to work soon. Take care and I hope to see everyone some time soon. I hope my message next month will be more upbeat! --Lesley Peters

SFBA Chapter Scholarship Funds

The SFBA Chapter has established scholarship funds through the Landscape Educational Advancement Foundation (LEAF) with the following balances:

SFBA Chapter	\$10,289.25
John Lyngso Honorarium	\$15,157.15
Herbert Frank Memorial	\$16,356.83
Hans Biland Memorial	\$11,545.88
Bill Hayes Memorial	\$13,520.62
Klaus R. Hertzer Memorial	\$11,544.49
G. Kunimoto Memorial	\$12,770.00
Ken Jenner Memorial	\$12,201.99
Paul Shogren Memorial	\$16,363.56
Edron Schneider Memorial	\$11,574.81
Dr. Barry Cohen PhD Honorarium	\$ 8,270.29
Tanouye Memorial	\$ 5,000.82
Steve Whitehill Memorial	\$ 5,133.50
John Gachina Memorial	\$14,135.00
Mas Tsuda Memorial	\$5,393.98
Candy Fiske Honorarium	\$6,475.12
Total	\$175,733.32

To make a donation, send a check payable to "LEAF" to: CLCA, 1491 River Park Dr., #100, Sacramento, CA 95815.

CLCA Benefit: Legal Forms

CLCA has a host of legal forms available online including contracts, subcontracts, change orders, and more. Login at www.CLCA.org, click on Professionals, Membership, then 'Legal Contracts Online' to take advantage of this great member benefit.

And, if you need legal advice, call CLCA's Attorney on Retainer, Bill Porter at (916) 381-7868.



LANDSCAPE CONTRACTORS
INSURANCE SERVICES, INC.
Member owned. Service focused.

ELLEN MONTALBANO
ACCOUNT EXECUTIVE

CA LIC # 0755906

1835 N. Fine Ave.
Fresno, CA 93727

emontalbano@lcisinc.com
www.lcisinc.com

P (800) 628-8735 Ext. 508
C (650) 492-1774
F (800) 440-2378

Specialized Insurance & Business Services for Members of the Green Industry

Partners for Success

By Marin Vallalpando

Thank you to all the companies who have stepped up in 2020 to support the CLCA San Francisco Bay Area Chapter. Your generous support goes a long way in helping us provide top quality events to our chapter throughout the year.

If you would like to help support our chapter by becoming a partner, please look over the Partners information at www.clcasfba.org/whowear/#Partners or contact me, Marin Villalpando at 408.586.9292 or email marin@zankerrecycling.com.

All of our chapter events are made possible by the generous support of our many sponsors. Please thank them for their commitment to our chapter both with an "atta boy" when you see them, and also by supporting their businesses.

Diamond Partners



Peninsula Building Materials Co.



Platinum Partners



Gold Partners



Achievement Awards Sponsors

Garden Tour

Oliver Frank/
Landscapia

Student Sponsors

Girvin Peters Landscape

LARGEST PRODUCERS OF KURAPIA SOD ON THE PLANET

**60%
LESS WATER**

**DELTA BLUEGRASS CO.
40th Anniversary**

**MOWING
OPTIONAL**

**NATURAL
POLLINATOR**

**PREVENTS
SOIL EROSION**

**SURPRESSES
WEEDS**

REVOLUTIONIZING LANDSCAPE MANAGEMENT

www.deltabluegrass.com
800.637.8873

C-27 752734



Delivery, rental trucks, pickup, or direct shipping
Monday - Saturday 7 to 5, Sunday 8 to 4

www.lyngsogarden.com

650.364.1730

345 Shoreway Road, San Carlos CA 94070

Organic Lyngso Vegetable Blend, Landscape Mix, Potting Mix, Essential Soil, Roof Mix, Biotreatment Mix, Diestel Structured Compost & other quality composts, Arbor Mulch, Fir Bark, Ground Redwood Bark, Wood Chips, Mahogany Chips, Actively Aerated Compost Tea, Down to Earth Organic Fertilizers, Random & Dimensional Flagstone, Custom Fabricated Stone, Bluestone, Limestone, Sandstone, Quartzite, Slate, Landscape Boulders, Wall Rock, Ledgestone, Decorative Gravel & Pebbles, Decomposed Granite & Path Fines, Construction Sand & Aggregates, Stone Fountains, Garden Ornaments & Pottery



Your installation.
Our parts.

- 3 Bay Area growing grounds
- Order plant material online
- Convenient delivery to your site
- Serving landscape professionals
- Subscribe to our email Newsletter



Pacific Nurseries.

www.pacificnurseries.com | 650.755.2330

~KURAPIA~

NEW

DROUGHT TOLERANT GROUNDCOVER SOD

A turfgrass alternative changing the industry

- No need to sacrifice lawns to save water on landscape
- Grows low to the ground rarely exceeding 1"
- Dark green year round, and if left un-mowed produces small white flowers May-November

WEST COAST TURF

Ask us about other water saving turfgrasses, too!

westcoastturf.com
888/893-8873



zanker
landscape materials

90+ Materials

Best pricing in town

Recycled Products

We Deliver



zankerlandscapematerials.com

705 Los Esteros Rd, San Jose, CA, 95134

408.586.9292 | 408.515.6330